



SAILRITE

Est. 1969

TRADE PROGRAM APPLICATION



Thanks for your interest in our Trade Program!

Sailrite's Trade Program offers competitive pricing on fabric, notions and marine supplies for resellers and fabricators with a valid tax exempt ID number that are in the marine, automotive, upholstery, interior design, or home décor trades. You must be accepted into the program before you can receive Trade Program pricing. You will be notified upon acceptance. Sailrite reserves the right to approve or deny an applicant and is the sole authority for that decision.

Please read over our [QUALIFICATIONS](#) to see if your business is eligible for our program.

Be sure to look over our [MINIMUM REQUIREMENTS](#) and [RESTRICTIONS](#) to ensure you can meet the criteria for the program.

Please also review our [CREDIT TERMS POLICY](#).

Finally, fill out the [APPLICATION PACKET](#) with information about your business.

Once completed, return your application for consideration via email or fax. Please allow 2 business days for processing.

Contact: Zach Grant

Email: zachg@sailrite.com

Fax: (260) 818-2005

Mail: 2390 E 100 S, Columbia City, IN 46725





QUALIFICATIONS

For applicants to qualify for our Trade Program, they must meet the following qualifications:

- Must own an established marine, automotive, upholstery, interior design, or home décor business
- Must have a valid Federal ID Number, unless outside of the United States
- Must complete the application in its entirety

MINIMUM REQUIREMENTS

- Participants in Sailrite's Trade Program must maintain a consistent level of ordering throughout the year to remain qualified for Trade Program pricing. Sailrite reserves the right to disqualify participants who fail to do so.

RESTRICTIONS

- Trade Program pricing is not valid on prior purchases and cannot be combined with other offers. Trade Program pricing applies to most Sailrite consumable goods and is not valid on fabric samples, sale items, sewing machines, select sewing machine parts & accessories, CDI, ATN, Harken, or Ronstan branded products, popular sail kits and the WinchRite ABT. These exclusions are offered at their normal retail or sale prices only.

CREDIT TERMS POLICY

- In order to be considered eligible for credit terms, purchases must be made by credit card totaling \$5,000.00 or more during a six month period. The client may request a Credit Terms Application at that time, after which Sailrite will determine eligibility. Sailrite reserves the right to approve or deny an applicant and is the sole authority for that decision. Sailrite reserves the authority to make exceptions to this policy as it sees fit.





REQUIRED FORMS FOR TRADE PROGRAM APPLICATION CONSIDERATION

_____ Complete and Signed Application (No Electronic Signatures)

_____ Form ST-105 (Indiana Businesses Only) [Click here to download](#)





SAILRITE TRADE PROGRAM APPLICATION

Application must be filled out in its entirety to be considered for Trade Program. All fields are required unless otherwise specified.

Current Customer: Customer #: _____

New Customer: Email for website login/order & shipping confirmations: _____

Company's Legal Name: _____ Trade Name (if different): _____

Form of Business (select one): Sole Proprietorship Partnership Corporation LLC

Company Phone: _____ Fax: _____

Type of Business: _____ Years in Business: _____ Number of Employees: _____

Annual Sales (check one): \$0 - \$50,000 \$50,001 - \$100,000 \$100,001 - \$500,000 \$500,001 - \$1,000,000 \$1,000,001+

Federal ID Number: _____ Dunn & Bradstreet Number: _____

Reseller's Certificate (attach copy) Number(s): _____ State(s) Issued: _____

Website Address, Social Media Listing, Blog Name (list all that apply): _____

Product Needs: _____

Tell us about the business: _____

Owners/Partners/Officers:

Name: _____ Email: _____ Title: _____

Name: _____ Email: _____ Title: _____

Name: _____ Email: _____ Title: _____





Primary Contact:

Name: _____ Email: _____ Phone: _____

Billing Address: Commercial Residential

Street: _____ City: _____

State/Providence: _____ Zip/Postal Code: _____ Phone: _____

Shipping Address (if different): Commercial Residential

Street: _____ City: _____

State/Providence: _____ Zip/Postal Code: _____ Phone: _____

Initial

1. I hereby certify that all statements given are true and complete to the best of my knowledge. _____
2. I understand that in order to maintain my Trade Program status, I must maintain a consistent level of ordering throughout the year, and that Sailrite reserves the right to disqualify me if I fail to do so. _____
3. I understand that orders that are not fully in stock may be held for complete shipping. If I request on hand items to be shipped, additional shipping charges may be applied to backorder shipment. _____
4. I understand that any discount or special promotion offered to Sailrite's retail customers cannot be combined with my Trade Program orders. Promo codes will be removed and orders will be corrected during order processing without any further notification. _____
5. I acknowledge and agree to all terms and conditions and any associated fees incurred as found on www.sailrite.com and in the annual Sailrite catalog. _____
6. I understand that my special account pricing does not display or become valid on the Sailrite website until I log into my approved account. Creating additional accounts will not duplicate the Trade Program pricing structure. _____
7. I understand that I must seek annual approval from Sailrite to use any of Sailrite's images to market or display products. _____

Applicant Signature: _____ Date: _____

Name (please print): _____ Title: _____



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Sailrite.com